Healthcare Operations in Trying Times
Presented by: Medical Auditing Solutions LLC
Texas Capital Bank Building
5800 Granite Parkway, Suite 150
Plano, TX 75024

November 12

8-8:30   Welcome and Housekeeping

8:30-9:30   Title: "Getting Orders for DME Right the First Time" by Angela Miller, CHC, CMC

In this session we will cover the documentation requirements for DME products from clinical chart note documentation and to face to face visit. We will learn the difference between a script, a written order prior to delivery, detailed written order and a certificate of medical necessity. We will review the new physician attestation requirement when midlevels perform the face to face and order. We will briefly cover orders as it relates to competitive bidding. If your physician offices and case managers understand, it will help you get what you need the first time and save much aggravation for all parties involved. You will leave with a work document that can be used as a basis to develop a DME order in physician software.

9:30-10:30   Title: "Software and Billing Center Conversions" by Angela Miller and Duane Ridenour

What you need to know before you embark on a software conversion or change billing companies. These are much more time consuming and costly than they sound on the surface. We will discuss the importance of deciding why you are looking at new software or billing company and the cost of training and downtime to make this transition. We will discuss how to ensure you import clean documentation and how to accomplish. What records we would recommend to clean-up and pay to upload and what records we recommend manual load.   We will discuss the importance of having and maintaining a backup of all billing prior to terminating relationship for audit purposes. This is a not miss discussion due to the number of transitions and push for conversion to the latest and greatest software.

Break 10:30-10:45

10:45-11:45   Title: HITECH and the Most Recent Omnibus Changes Effecting Business Associate Relationships   by: Angela Miller

Will cover HITECH and Omnibus Changes effective in 2013 that is a must attend due to the changes it makes it easier to seek charges and convictions easier for "willful neglect." Learn the new requirements facing business associates and how that impacts the operations of a Covered Entity. You will received a check list of policies and other documents needed in audit or breach.

11:45-12 – select from Jason's Deli Lunch during presentation

12:00-1:00   Title: "Audits aren't for the Faint of Heart"

by: Angela Miller, CHC, CMC & Carmen Purcell

In this session the panelist will discuss the providers being audited, contractors dong the auditing, the documentation that is expected, and types of errors noted for overpayment. We will learn the importance of verifying all reasons given for denial such as not credentialed (Novitas), not medically necessary, and recoups for patient in SNF (DME). We will discuss how serious these audits can be. We will discuss the advantages of having legal counsel and/or consultant involved early on.

1:00-1:15   Break

1:15-2:15   Title: ICD-10 – Basics Title TBA; by Deborah Carroll with Bland Garvey CPA;

I talked to PMIC and they will extend my pricing to those wanting to order the 3 pack of books.

2:15-2:30   Break

2:30-4:00   Title: "All the reports you need to be successful Daily, Monthly, and Yearly" Panel Discussion: Duane Ridenour, Carmen Purcell, and Angela Miller, and one more

In this session you will learn all the reports you need to be successful with monitoring cash flow. This will be a panel discussion covering the daily and weekly reports for the staff to monitor. The panel will also cover monthly reports that management and owners need to review to keep a close eye on cash flow with all the reimbursement cuts. This will cover the importance of having write off by reason codes for adjustments. Last, yearly reports are important to management, owners, and financial managers.

4:00-5:00   Title: TBD about ACOs   by: Edward Vishnevetsky

5:00-6:00   Meet the Speakers

6:00   Dismiss, Get shuttle to eats, sleep

615-630 to 7:45pm   Tony's Pizza and Pasta Set Menu Options

(Will be sent with welcome packet, you are responsible for dinner whether at Tony's or if you choose to get a cab and go elsewhere)

7:45pm   Return to Hotel

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November 13, 2013

8:30-9:30   Title: Can you spare some change?   By: Carmen Purcell

Maximizing reimbursement from the time of delivery to insurance payment. This session will cover reimbursement issues from collecting patient co-pays at the time of service thru accurate payment from the Insurance carrier.

9:30-10:30   Title: Retail Me Not! The Do's and Dont's of successfully executing Retail Sales in the HME Business   by: Carmen Purcell

10:30-10:45   Break

10:45-11:45   DME Startups-Break outs; Licensing, Applications, Accreditation (or combine with Contracting issues???) Contracting Issues and difficulties. By: TBD

11:45-Noon   Select lunch, break

Noon-1   Title: "The ABC's of Employee Accountability"   by: Panel

In this session as managers you will learn the importance of accountability and build on ways to document accountability above the report session.

Software Session

The next sessions are designed to help you make the most efficient use of your software instead of a knee jerk reaction to switch software when things are not optimal. These sessions may have specific information to these software programs; however, you will take away system information you can use to assess your system, questions to ask your software vendor, and make the most of what you have. We want you to be successful with what you have, not encourage transitions and spending more money in these trying times.

1-2   Title: Getting the most out of your Brightree Experience   by: Duane Ridenour

2-3   Title: Getting the most out of your Fastrack Experience   by: Carmen Purcell

3-3:30   Closing, Dismiss, shuttle to airport

Vendor Tables: TBA

Register 1 attendee at http://wp.me/p2aqQc-ak or if greater than 1 attendee use registration form so discount can be applied.